

Table 1: WHP / JETS Contract Options	Options	Benefits	Drawbacks
1.	Do nothing	<ul style="list-style-type: none"> ▪ The Contract would save on administration costs for any further consideration relating to SLP WHP Job Entry: Targeted Support (SLP WHP JETS). ▪ Costs associated with Legal fees / advice would remain limited or reduced. 	<ul style="list-style-type: none"> ▪ The current provider and their Supply Chain has committed to the Council's Social Values and London Living Wage agenda. The SLP priorities would not be met: <ul style="list-style-type: none"> • <i>Support all residents towards or into work and to progress through their career.</i> • <i>Increase employer participation and investment in skills.</i> • <i>Align the skills offer to our growth and strategic sectors.</i> ▪ Council decline to accept this strand of work and allow DWP to take back the funding. However, this would prevent employment and skills support that is appropriate to local needs and integrates effectively with other local employment services. ▪ Negative impact on the local economy, as no short term option available to support local residents who have become newly unemployed as a result of Covid-19. The current SLP WHP JETS contract provision allows support for the many people who have become unemployed as a result of COVID-19. ▪ The Council would risk receiving future opportunities relating to devolution of funds. ▪ This would reduce the services on offer to support our resident's into employment. ▪ Any similar programme run through council budget would be costly. ▪ Risk of DWP working directly with the provider.
2.	Undertake a new procurement For London Borough of Croydon only.	<ul style="list-style-type: none"> ▪ Tailor employment and health support to local needs and ensure support integrates effectively with other local employment and health support services specifically for Croydon. ▪ Contract currently performs well and Croydon are a largest contributor to the success of the programme. 	<ul style="list-style-type: none"> ▪ The South London Partnership (SLP) a sub-regional collaboration of five London boroughs: Croydon, Kingston upon Thames, Merton, Richmond upon Thames and Sutton. Working together and with partners allows to build on many years of collaborative working, SLP adds value to what individual boroughs could achieve on their own.

		<ul style="list-style-type: none"> ▪ Define and tailor to support the current and most relevant priorities for Croydon following the Councils financial crisis and impact of the COVID-19 pandemic. ▪ Design a delivery model to contribute towards value for money and saving opportunities for Croydon. 	<ul style="list-style-type: none"> ▪ Separately procuring WHP JETS may risk funding availability and may not present a viable option given the time constraints in which to run a procurement process and award implementation + mobilisation by October 2021. ▪ The resources required to run a full OJEU procurement are considerable and would take at least 5-6 months to complete. The cost for this would not be borne by DWP and would fall to Croydon alone. ▪ As an Essential service, delay or Procurement not concluding in Award by October 2021 may result in disruption and negative economic impact for Croydon. ▪ Relationship with SLP collaboration at risk of conflict due to breaking away from current contract arrangement currently benefiting all five boroughs. ▪ A new programme would likely need time to mobilise increasing risk associated with performance at the beginning of the programme. ▪ Legal costs may be incurred for Croydon, in breaking away from SLP.
3.	Undertake a new joint procurement with SLP.	<ul style="list-style-type: none"> ▪ The South London Partnership (SLP) is a sub-regional collaboration of five London boroughs: Croydon, Kingston upon Thames, Merton, Richmond upon Thames and Sutton. Working together and with partners and building on many years of collaborative working, SLP adds value to what individual boroughs could achieve on their own. ▪ Opportunity to design a specification to suit the requirements for all SLP partners in relation to responding to impact of the COVID-19 Pandemic. 	<ul style="list-style-type: none"> ▪ The resources required to run a full OJEU procurement are considerable and would take at least 5-6 months to complete. A new contract for the JETS Work stream would need to be in mobilisation status by October 2021. ▪ Delays or Procurement in relation to time constraints not concluding in Award & Mobilisation by October 2021 as a result of adhering to SLP protocols and governance processes, may result in disruption and negative economic impact for Croydon and SLP Partnership. ▪ Relationship with SLP collaboration at risk of conflict due to breaking away from current contract arrangement. ▪ Provision of supply, deemed to be successful any new arrangement will be

			<p>required to mobilise and settle in at a time when pace and response is crucial.</p> <ul style="list-style-type: none"> ▪ Contract provision would be for one year only and dependant on DWP funding. ▪ Increase in Legal and Procurement costs which would affect all five boroughs of the SLP. ▪ Current provider has good working relationships in place with JCP's any new provider would need to establish these very quickly whilst acclimatising to the programme. All of this would have a negative effect on performance early on.
4.	Undertake a new joint procurement with another Borough?	<ul style="list-style-type: none"> ▪ Opportunity to collaborate with a London Authority and for Croydon not take a lead role, saving on time and resources. ▪ Opportunity to receive a larger share of the funding. 	<ul style="list-style-type: none"> ▪ Limited time to investigate the options and navigate through appropriate and applicable Governance to approve joining a new London Partnership. ▪ Currently all London boroughs are within their own Sub regional partnerships, resulting in members already established, limiting Croydon's option to join new arrangements. ▪ Legal costs may be incurred in breaking away from SLP. ▪ No guarantee DWP would accept a new arrangement.
5.	Vary / Extend Current Contract. Recommended Option	<ul style="list-style-type: none"> ▪ SLP WHP Job Entry: Targeted Support (SLP WHP JETS) is a new grant responding to the impact of the Covid-19 pandemic and is intended to complement the existing WHP programme with the same core objectives. ▪ It is a separate employment service that will help people who have been unemployed and in receipt of benefits for at least 13 weeks, to find sustained work. ▪ The contract has supported up to 3,520 residents of Croydon, Merton, Kingston, Sutton and Richmond into sustainable employment and will provide light touch, short term support to local residents who have become newly unemployed as a result of Covid-19. ▪ Only London and Manchester have been devolved funding from DWP to locally 	<ul style="list-style-type: none"> ▪ The existing SLP Work & Health Programme is worth £13.3 million, jointly funded via DWP and the European Social Fund (ESF). It started March 2018 and runs to 2023. ▪ A variation of the JETS programme in September 2020, resulting in a maximum spend of £3.47m over a period of 12 months commencing October 2020 funded from DWP = £16,850,000 ▪ A review of the current Memorandum of Understanding will need to take place. The contract variation will confirm that no payments will be made unless and until this new MoU is signed and the funding secured. ▪ MoU to be reviewed and modified to ensure any risk of challenge is a shared liability between the SLP members.

		<p>commission activity the original WHP programme and new strand is of national significance and leads the way for wider devolution of funding in the future.</p> <ul style="list-style-type: none"> ▪ The current provider will be able to build on their existing model of delivery which is embedded and well established across the five SLP boroughs. This will be more efficient and cost-effective than a new supplier develop new delivery models from scratch. ▪ The short term DWP funding will extend to this cohort of the newly unemployed as a result of Covid-19. ▪ This extended provision of support will maximise employment opportunities for local residents and support the Council in delivering value for money in performance, delivery and cost during a challenging time for the local economy. ▪ Variation to extend for a further 1 year from October 2021 to 22 and addition of a further top up of £820,000 to end of October 2021 will result in an 18% increase of the original value. ▪ Impact to the original contract value and risk of continuity of WHP has been factored into the calculation. WHP contract currently has value available to continue for the contract duration. 	<ul style="list-style-type: none"> ▪ There may be some costs incurred which cannot be drawn down from DWP funding such as the Councils legal costs. A further confirmation from SLP will be required to agree a share of these costs between the five members. ▪ JETS could be tendered for individually as it has its own terms, specification and assessments criteria as one other borough is undertaking a new procurement. This may need to be reviewed against the balance and impact of potentially losing funding for the South London boroughs required for essential services due to the impacts of Covid-19.
6	Tender the Opportunity for JETS via open competitive / procurement procedure.	<ul style="list-style-type: none"> ▪ Opportunity to undertake market engagement to review supplier capability and to assist with shaping the tender documents. ▪ Ability to engage with interested organisations to explore value for money options and approach. ▪ Have the opportunity to procure local and meet / tailor specific social value objectives for the Council and local community. ▪ JETS could be tendered for individually as it has its own terms, specification and assessments criteria. 	<ul style="list-style-type: none"> ▪ Time scales for award may not be reduced with this approach presenting risk associated with procurement time, research indicates the UK's public sector purchasing process to be at 160 days avg. (5 months) contract provision to be in mobilization stage by October 21 (3 months). ▪ Capability limited within the team to design the Specification and ITT in good time to undertake the procurement exercise to meet funding timescale. ▪ The Chartered Institute of Purchasing & Supply identified an average total cost of a competitive procurement process to be £45,800.

			<ul style="list-style-type: none">▪ Council may receive higher priced proposals and / or lack of quality / competitive tender responses due to the requirements for specialist providers to fulfill the requirements for contract provision as term will be for one year only.▪ With the Councils on-going financial challenge and impact of recent and future restructure measures, service areas are under resourced presenting a risk to be able to guarantee meeting milestones for the implementation and conclusion of a competitive tender exercise.▪ SLP members to agree with this route. Requirement to formalise all contractual agreement to suit a new contract provision by October 2021.▪ The Contract may require a review of company financial standing following the COVID-19 pandemic and economic pressures resulting in a risk of poor provision of service or risk of financially failing or similar.▪ Confirmation of funds not yet received from DWP, unable to confirm tender / contract value impacting on endorsement of a procurement strategy.
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